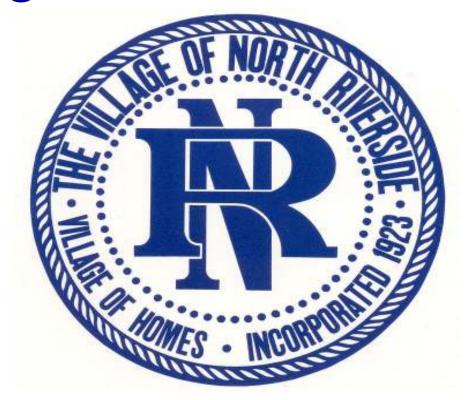
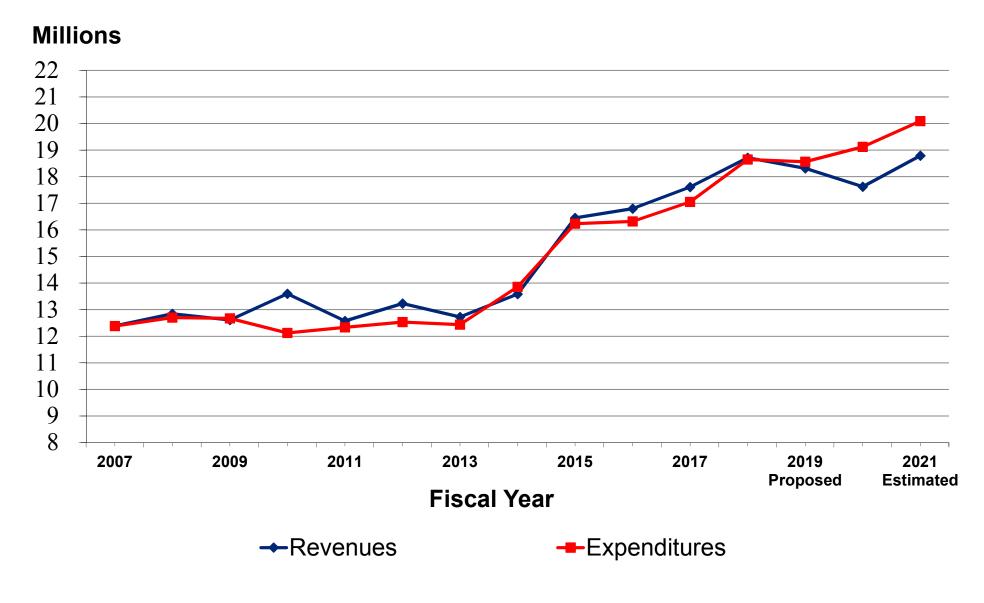
Village of North Riverside



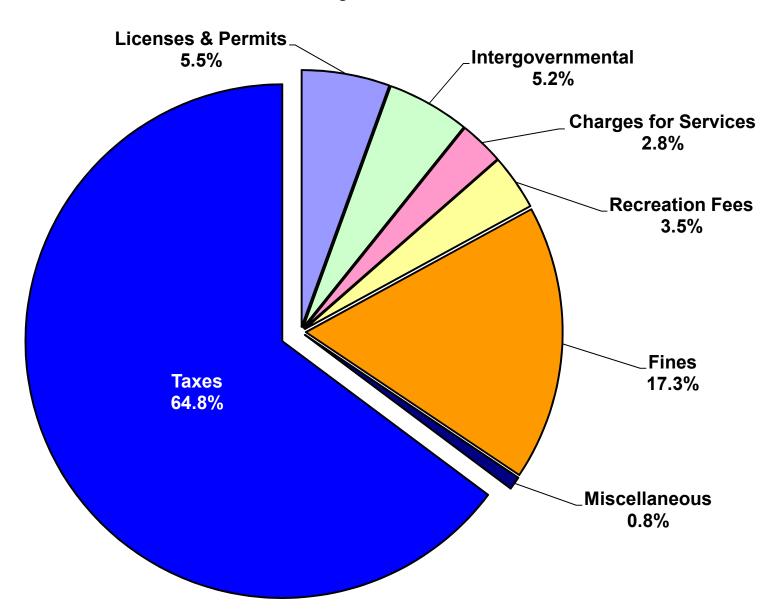
Proposed Operating Budget Fiscal Year 2018 – 2019

Operating Revenues vs. Expenses General Fund



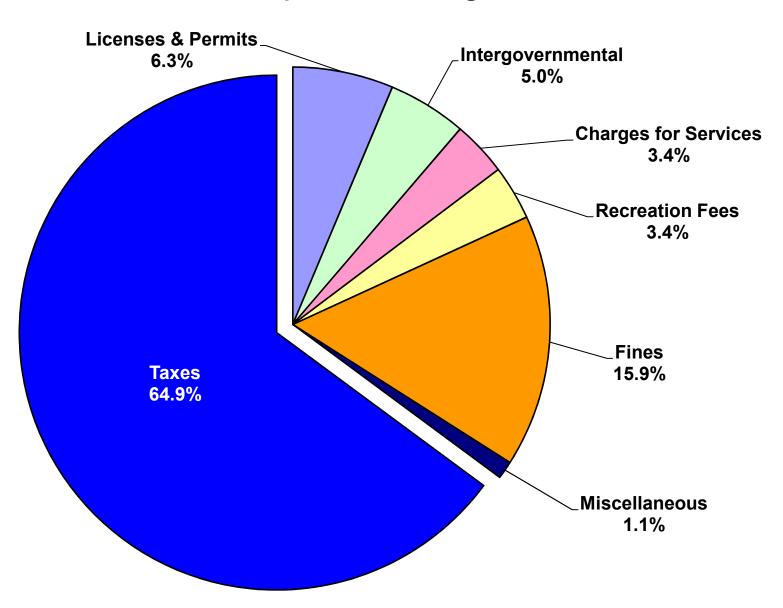
General Operating Revenues

FY18 Projection



General Operating Revenues

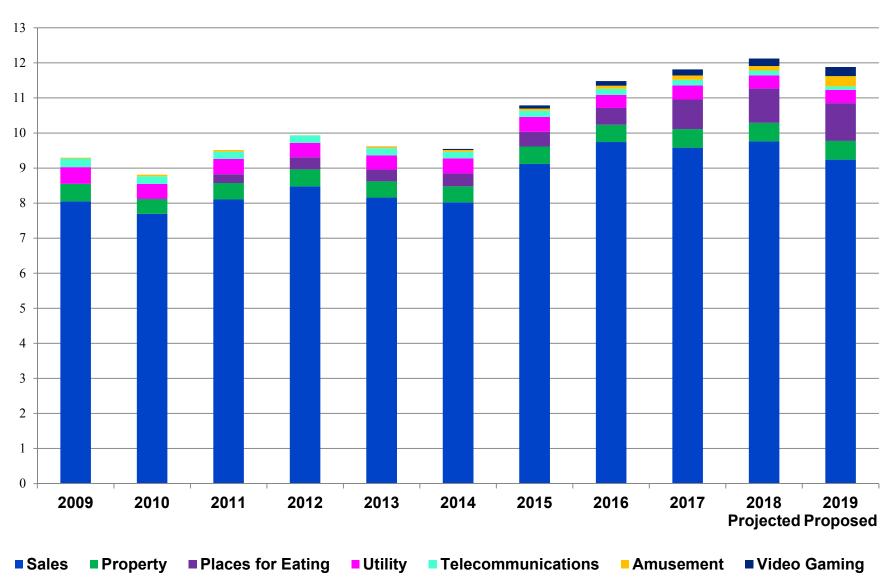
FY19 Proposed Budget



Breakdown of Taxes

Millions

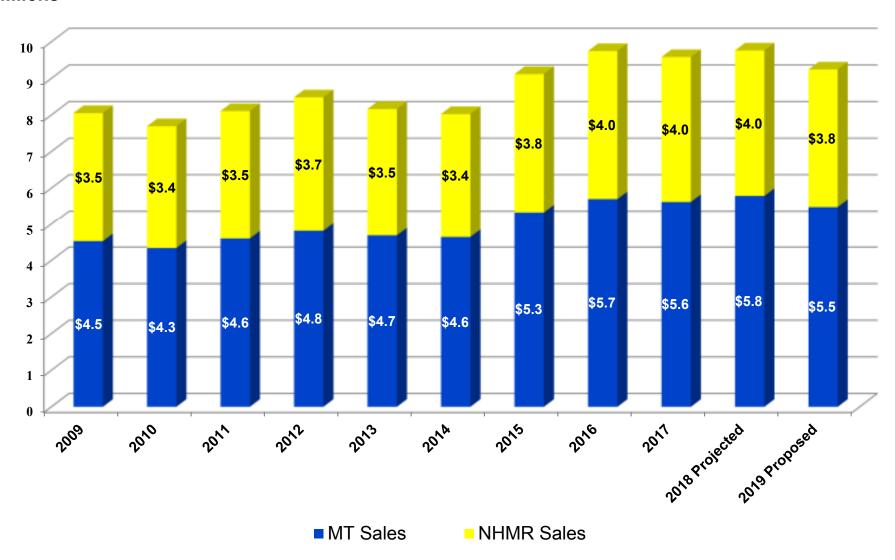
General Fund



Sales Tax Revenue

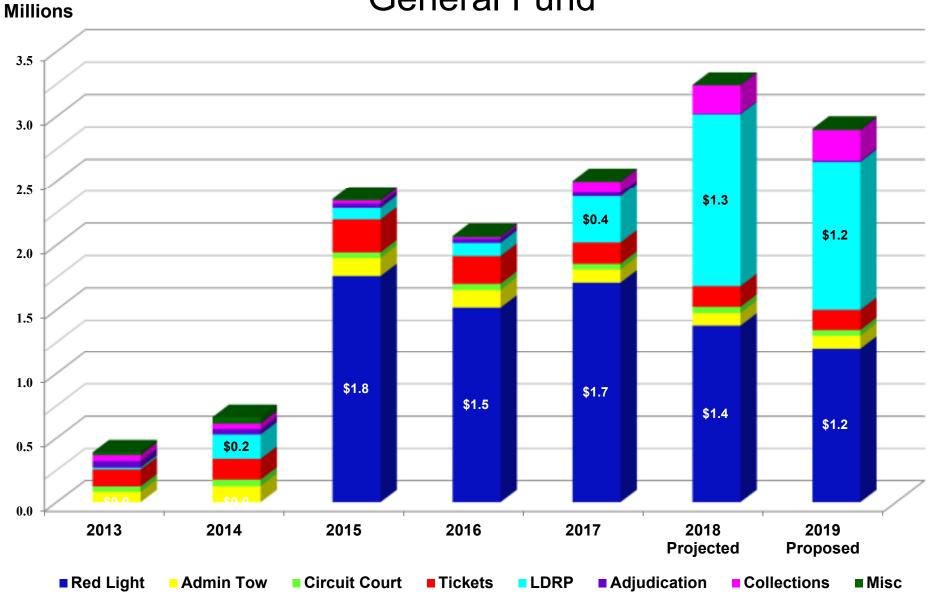
10 Year History

Millions

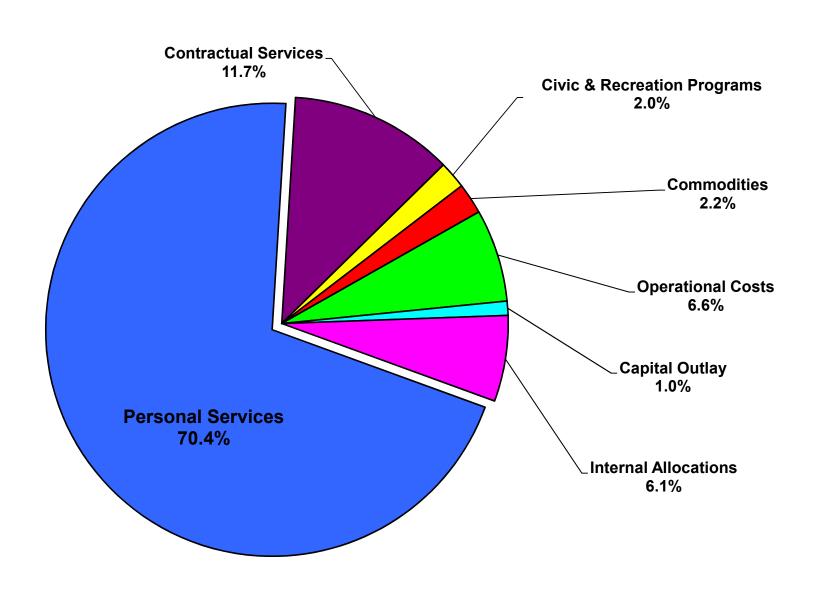


Breakdown of Fines

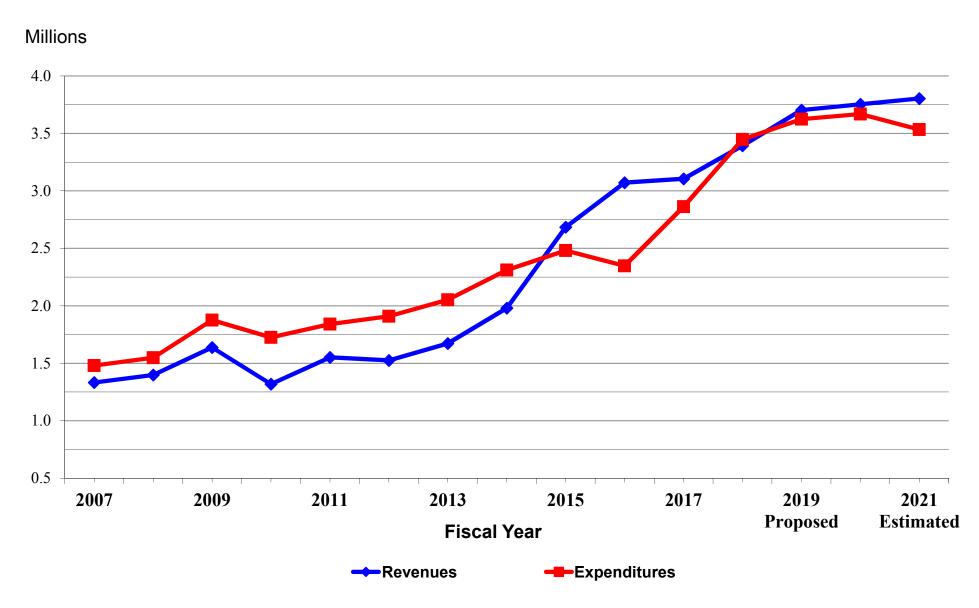




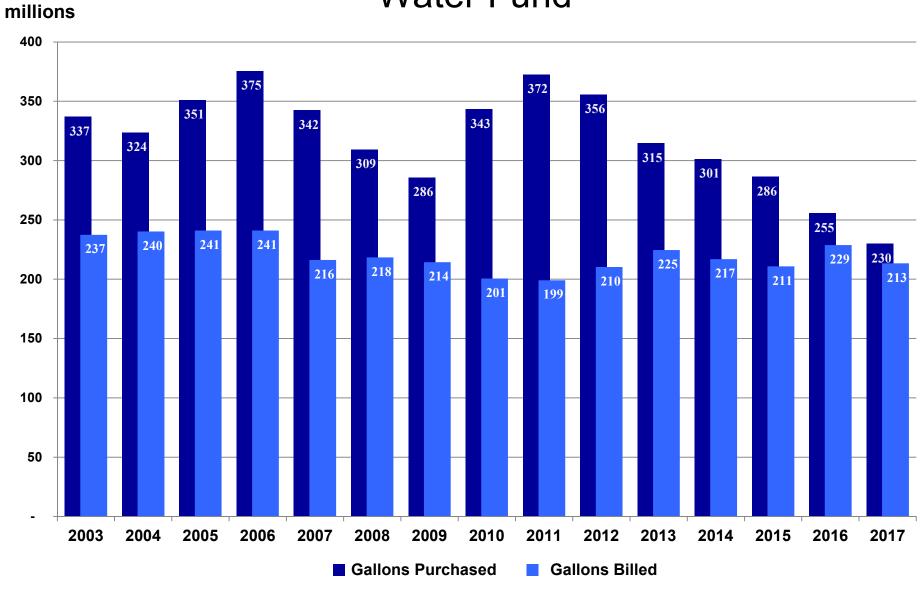
General Operating Expenses by Class FY19 Proposed Budget



Operating Revenues vs. Expenses Water Fund



Gallons Water Purchased vs. Billed Water Fund



- Sales tax showed strong growth
 - MT sales tax projected increase 2.9%
 - NHMR sales tax projected increase 1.9%
- State-Shared tax revenues showing consistent reductions
 - LGDF (Local Government Distributive Fund) continues to be used to balance State budget
 - Income tax collections
 - Individual rate 4.95%; corporate rate 7.00% (effective July 1, 2017)\
 - 10% reduction to LGDF in SFY18
 - State share of income tax
 - » SFY13 \$1.20 million (\$93.80 per capita)
 - » SFY14 \$1.22 million (\$95.34 per capita)
 - » SFY15 \$1.32 million (\$102.57 per capita)
 - » SFY16 \$1.30 million (\$101.36 per capita)
 - » SFY17 \$1.22 million (\$94.71 per capita)
 - » SFY18 \$1.16 million (\$90.40 per capita) lowest since 2013

State-Shared revenues (continued)

- Corporate PPRT (CPPRT) reduced by 18.5%
- IDOR notifies taxing agencies of gross error in April, 2016
 - Affecting individual income tax (IIT), corporate income tax (CIT), and corporate PPRT (CPPRT) tax returns
 - \$168 million overpaid to local governments and counties» NR portion \$5,586
 - \$100 million CPPRT funds diverted in FY17 to support community colleges and K-12 education
 - \$70 million CPPRT funds scheduled to be diverted in 2018
 - CPPRT over-allocation resulted in LGDF distributions being understated in FY15 & FY16
- Local use tax continues to see strong growth in 2018
 - 2017 e-commerce growth 15.5% over 2016
 - » Accounts for 8.4% of total retail sales in US
 - Amazon's strong sales volume contributing to increase in local use taxes

- Property tax collections 97% of levy
- Building activity strong during 2017 & early 2018
 - Increased residential activity with second story additions
 - Binny's opened in November 2017
 - Large commercial remodels in NRPM
 - Sears, Victoria Secret, PINK, Bath & Body, Footlocker
 - 2% vacancy rate in North Riverside Park Mall
- Health inspection fees continue to support operational costs
- Video gaming revenue continues strong growth
 - Growth rates of 52%, 31% and 21% in last 3 years

- Recreation program revenues remain consistent
 - Program revenues remain flat over 2017 but still operating at strong levels
 - 4th straight year of strong program enrollment levels
- Fine revenue increases 30% over 2017
 - Red light ticket revenue history
 - \$1.8 million 2015
 - \$1.5 million 2016
 - \$1.7 million 2017
 - \$1.4 million 2018
 - LDRP collections increased \$975,000
 - Collected over \$1.8 million in 3 years
 - Approximately \$7.9 million still outstanding

2018-19 Budget Environment

State budget crisis

- Illinois running annual deficits since early 2000's
- Illinois's economic growth lagging nation
 - US GDP grew 1.5% while IL GDP grew .9%
- Illinois lowest bond rating among states
- Unfunded pension liabilities in excess of \$134 billion
- Unfunded state employee retiree health insurance liabilities of \$52.5 billion
- Record unpaid backlog of state bills totaling \$16.7 billion in November, 2017

Sales Tax

- 2% growth anticipated over prior fiscal year
- Full year & additional sales tax revenue anticipated
 - Binny's
 - McCarthy Ford sold to Ziegler Ford in June, 2018
- New businesses growth anticipated for FY19
 - Devine Consign
 - Round 1
- Loss of sales tax from closed businesses
 - Toys R Us (June 30, 2018)
 - Carson's (Estimated July 31, 2018)
 - Tony's Finer Foods (Estimated October 31, 2018)

State Shared Revenues

- Income Tax (LGDF)
 - SFY19 budget reduces LGDF reduction by 5%
 - Municipalities and counties receive 5.75% of state collections down from 8% in 2017
 - FY19 projection is \$92 per capita
 - IIT receipts anticipated increase of approximately \$230 million resulting from federal tax reform (one time revenue)

Local Use Tax

- FY19 projection is \$26.75 per capita
- Expected higher consumer spending and strong e-commerce sales

State Shared Revenues

- PPRT (Personal Property Replacement Tax)
 - Only municipalities who collected personal property tax in 1977 are eligible for distribution
 - General Assembly has history of sweeping funds to pay for expenses that come out of state's general revenue fund
 - SFY19 budget includes a total of approximately \$300 million in diversions
 - Reduction in % allocation of total business income tax (BIT) going to CPPRT
 - FY19 baseline Corporate PPRT disbursements of \$1.27 million
 - Corporate profits expected to grow in the range of 5-6%
 - Net operating losses taken on corporate returns will remain constant
 - IDOR reporting error has been corrected & allocations of BIT is now accurate

State Shared Revenues

- Motor Fuel Tax Funds
 - FY19 projection remains flat at \$25.55 per capita
 - Assumes no further sweep of funds in FY19
 - Assumes gasoline prices will remain below \$4/gallon causing a minimal increase in demand
 - Repeal of sales taxes for gasohol does not appear to be affecting gasoline consumption
 - Off-the-top administrative expenses at IDOT and MFT payments to other states (IFTA) will stabilize in SFY19

Places for Eating Tax

- 2% tax on all eating establishments
 - Currently 48 active restaurants in North Riverside
 - Anticipated growth
 - 1-2 new restaurants

Amusement Tax

- 5% gross sales
 - Additional amusement tax use opening during FY
 - Round 1 Entertainment
 - Funflatables & other uses

Building Permits

Strong construction growth expected

Telecommunication Tax

Expected phase out of revenue within next 3 years

Video gaming tax

- Estimated 2 new gaming establishments during FY19
- Projected \$50,000 increase (24%)

Red light violations

Aggressive collection of outstanding unpaid tickets

New revenue sources

- Vehicle sticker increase
- Non EMS Billings
- Fire alarm registrations

Water User Fees

- City of Chicago water rate
 - \$.06 (1.54%) increase June 1, 2018
- BNRWC water rate
 - \$.17 (3%) increase June 1, 2018
 - 2nd of 7 \$.08 increases to cover repayment of 20 year EPA loan
- Recommending water rate increase effective 8/18 TBD

Grants

- Federal grant
 - \$14,000 JAG Grant
- State grant
 - \$16,000 STEP/Elap Grant

Wage assumptions

- 2.50% Non-Union (effective 5/1/18)
- 2.50% Union Police (effective 5/1/18)
- No Increase Union Fire (contract expired 4/30/14)

MICA Insurance Pool

- Self insured coverage for WC, property & liability ins
- Premium based on 4 year claim history and risk exposure
- 2nd premium reduction in over 5 years
 - 2015 45% increase (\$170,841)
 - 2016 10% increase (\$60,000)
 - 2017 2.8% reduction (\$17,143)
 - 2018 10.2% reduction (\$60,800)

IPBC Pool

- Self insured coverage for health & life insurance
- Policy year July 1st to June 30th
- Renewal increased 4 8%

Contract services

- Ambulance services (PSI)
 - 2.50% increase (\$12,000)
- Refuse Collection (Roy Strom)
 - Adjusts August 1st annually
 - CPI Adjustment with minimum 2.85% annually
- Building Inspector Fees
 - Status quo

IDOR Collection Fee

Reduced from 2% to 1.5% (\$60,000 annually)

Motor Fuel Tax Fund

- Regular MFT program (\$170,000)
- Final IDOT payments to close out projects
 - All prior year projects fully invoiced & closed out by IDOT

- Debt Service
 - 2011 Debt Certificates
 - Series A \$1.94 Million Issue
 - \$1.05 million Water Meter Replacement Program
 - ✓ Retire December 1, 2026
 - ✓ Interest \$35,000 annually
 - ✓ Principal payments starting 12/16 (\$85,000-\$110,000)
 - ✓ Accounted in Water Fund
 - Series B \$1.65 Million Issue
 - Refunding 2009 Working Cash Loan
 - √ Retire Dec 1, 2018
 - ✓ Interest \$9,435
 - ✓ Principal \$255,000
 - ✓ Accounted in Capital Projects Fund

Debt Service

- 2013 Debt Certificates
 - Economic Development Incentive
 - Retire December 1, 2032
 - Interest \$210,000 annually
 - Principal \$285,000 \$485,000
 - Accounted in Debt Service Fund

2016 GO Alternate Revenue Bonds

- 2016 Street Repayment Project
 - Retire October 1, 2031
 - Interest \$85,000 annually
 - Principal \$155,000 \$235,000
 - Accounted in Debt Service Fund

- Debt Service
 - 2017 Installment Note
 - Funding for 2016 Fire Truck
 - Retire August 10, 2026
 - Interest \$26,500 annually
 - Principal \$105,000 \$127,000
 - Accounted in Capital Projects Fund

Pension Funding

- Fire Pension Fund (as of 4/30/17)
 - \$1,200,581 ARC (\$131,793 increase from prior year)
 - \$1,112,248 Statutory Minimum Funding (PUC)
 - 39% funded; 40% Funded PUC
- Police Pension Fund (as of 4/30/17)
 - \$1,624,735 ARC (\$106,186 increase from prior year)
 - \$1,401,063 Statutory Minimum Funding (PUC)
 - 44.3% Funded; 45.8% Funded PUC
- IMRF (as of 12/31/17)
 - 13.03% of payroll for 2018
 - 11.45% of payroll for 2019 (preliminary rate)
 - Final rate will not be available until November, 2018
 - 80.7% funded